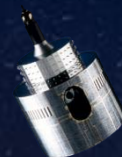


MONITORING WEATHER AND CLIMATE FROM SPACE



Estonian Industry Day

Tallinn, Estonia
12 March 2015



EUMETSAT is an intergovernmental organisation with 30 Member States and 1 Cooperating State

Member States



AUSTRIA



BELGIUM



BULGARIA



CROATIA



CZECH REPUBLIC



DENMARK



ESTONIA



FINLAND



FRANCE



GERMANY



GREECE



HUNGARY



ICELAND



IRELAND



ITALY



LATVIA



LITHUANIA



LUXEMBOURG



THE NETHERLANDS



NORWAY



POLAND



PORTUGAL



ROMANIA



SLOVAK
REPUBLIC



SLOVENIA



SPAIN



SWEDEN



SWITZERLAND



TURKEY

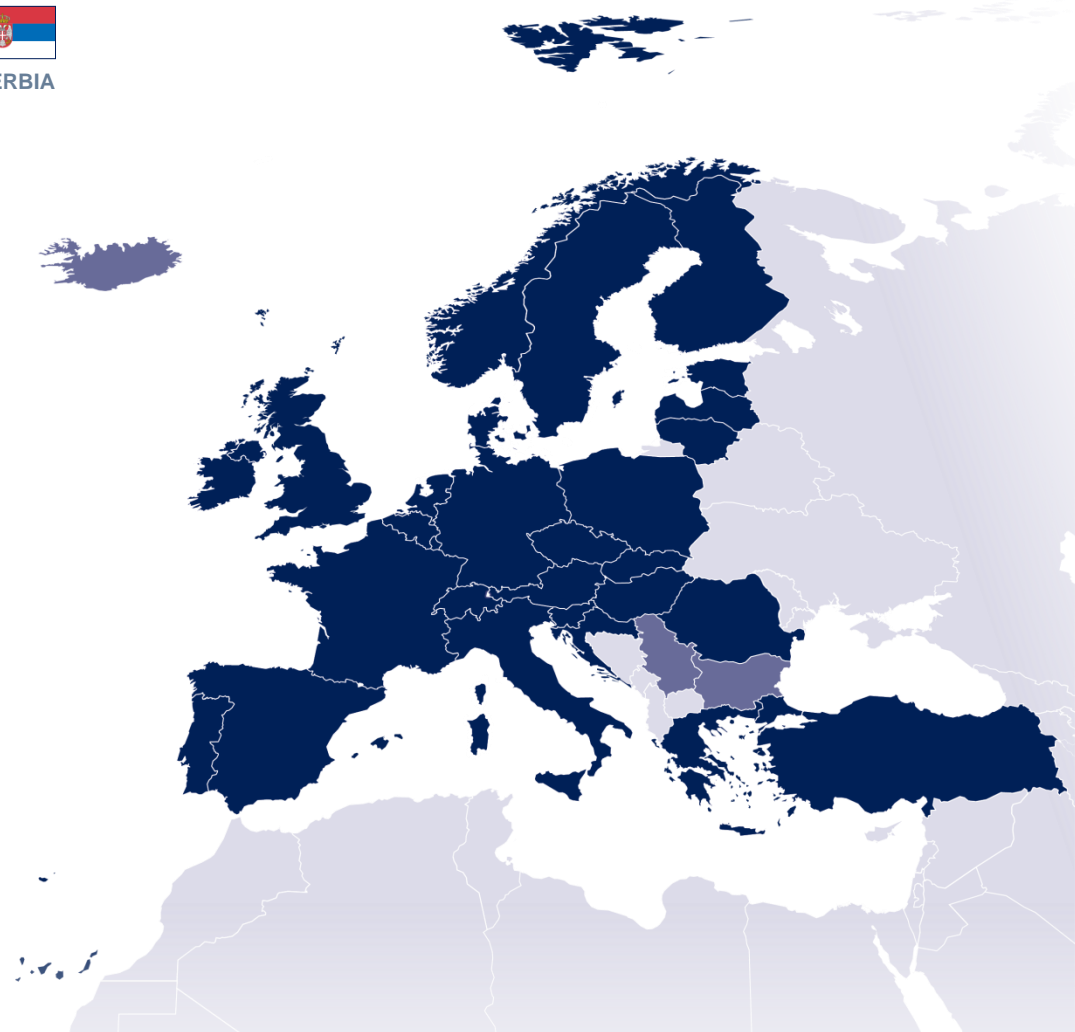


UNITED KINGDOM

Cooperating State



SERBIA



Procurement Principles (I)

Article 26 (“Contracts”) of the Financial Rules approved by EUMETSAT Council:

- For procurements are achieved through maximum use of open competition;
- Contracts are awarded to the contractor whose offer meets the requirements and is regarded the most advantageous as regards price, quality, running costs, technical/schedule performance and guarantees:

BEST VALUE FOR MONEY

OPEN COMPETITION

- For procurements of value above 100,000 Euro (with possibility of exceptions as pre-defined in the EUMETSAT Procurement Procedures)
- Is performed **within Member States**, if competition is considered sufficient / Otherwise could be extended to non-Member States;
- The clear majority of the scope of work is performed in Member States;
- There are no geographical or industrial return rules;
- Open competition at lower tiers is healthy and is encouraged by EUMETSAT.

Industrial Focal Point (IFP) Initiative

IFPs

- Each Member State has the opportunity to appoint an IFP Representative to attend annual discussions and briefings held at EUMETSAT on procurement matters; the Estonian IFP is Ms. Ene Kull.
- The IFP's role is to act as the liaison between EUMETSAT and their National industries to increase awareness of EUMETSAT procurement opportunities.

Scope of EUMETSAT Procurements (I)

In recent years, EUMETSAT Budgets have been broadly spread as follows:

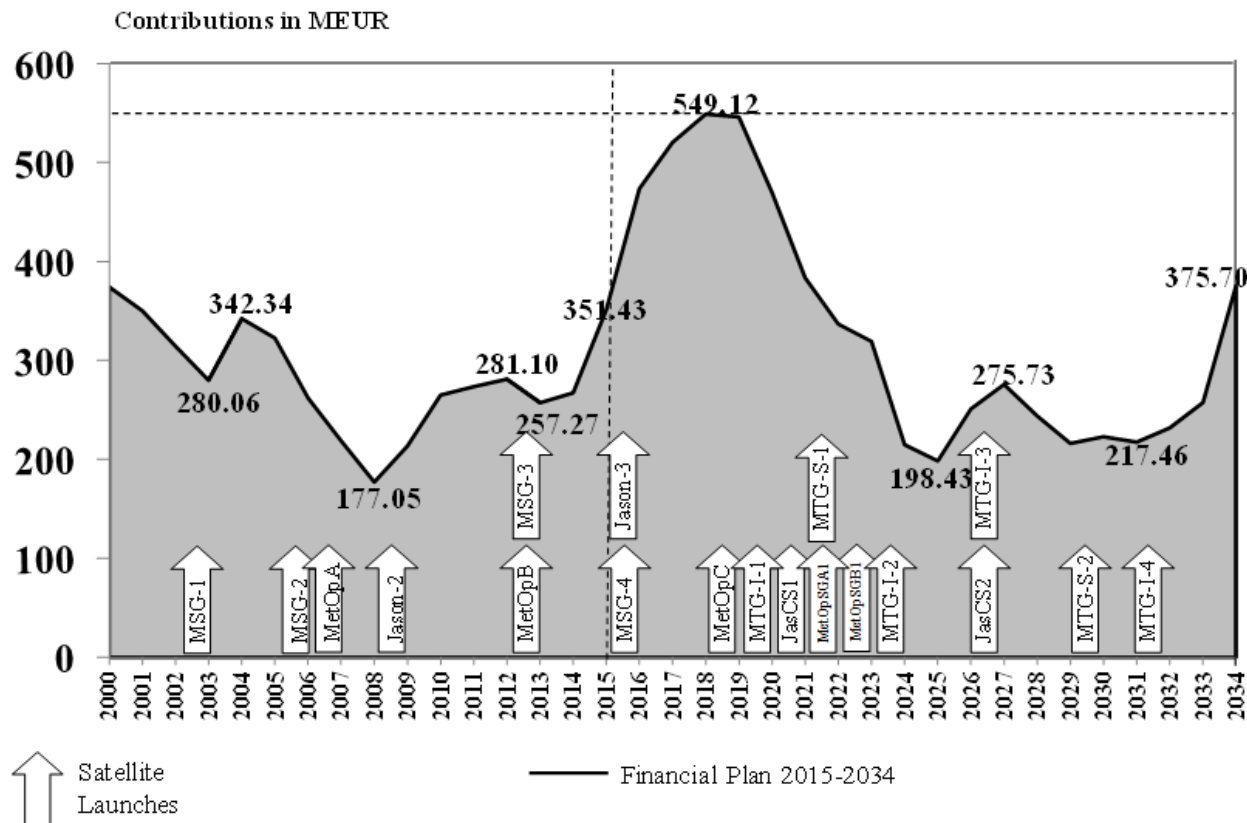
- Up to 20% allocated to EUMETSAT Internal costs to run the organisation;
- Over 80% dedicated to procurement activities – substantially targeted at procurements from industry.

Scope of EUMETSAT Procurements (II)

Budgets 2000-2014 & Financial Plan 2015-2034

Contributions at 2015 economic conditions (MEUR)

(Approved Programmes, EPS-SG, MFG and Jason CS)



ACTIVITIES COVERED (1/2)

- Development of satellites, in conjunction with ESA
- Development of ground segments:
 - satellite monitoring and control
 - meteorological products processing
 - ground stations
- Launch and LEOP services
- Consultancy support, incl. under frame contracts:
 - satellite operations engineering
 - software, telecommunications engineering
 - training, communication and PR support;
 - UNIX, SAP support

ACTIVITIES COVERED (2/2)

- Services:
 - operations of satellites
 - telecommunications
 - site infrastructure
 - software maintenance
- Scientific studies
- Hardware

Selecting Contractors

- Satellite contractors are selected by ESA on behalf of EUMETSAT;
- All other Invitations to Tender (ITTs) are published electronically by EUMETSAT on EUMITS and procured directly;
- Use of standard Purchase or Contract General Conditions;
- Use of Fixed Prices in Euro (Firm Fixed or Variation Formula);
- Special Tender Conditions (STCs) published in each ITT;
- Bids submitted electronically on EUMITS for Consultancy activities if activated for online bidding;
- Bids evaluated by Tender Evaluation Board;
- Adjectival Criteria (Perfect, Excellent, Very Good, Good, Fair, Recoverable, Irrecoverable);
- Leading to selection by Best Value For Money (BVFM).

Major Business Opportunities

- MTG Instrument Data Processing Facility- Sounder
- Consultancy support
- EPS-SG, when approved – mid 2015
- Copernicus Programme: Consultancy support and Hardware/Software maintenance

Recent Procurement Updates (I)

The Four Pillar Audit held by Ernst & Young on behalf of the European Union (EU), in view of the Copernicus Delegation Agreement between EUMETSAT and the European Union, led to a number of updates in the procurement procedures to reflect EUMETSAT best practices but also to reflect international public procurement standards. These updates, applicable to all EUMETSAT funded procurements, can be summarised as follows per procurement phase:

Recent Procurement Updates (II)

Before the pre-TEB

- Introduction of explicit prohibition of tender splitting in procurements above 100,000 Euro value to avoid the TEB process. This provision prevents possible salami tactics in the procurement set up.
- In view of the requirement for fair and equal treatment of bidders, possibility of holding individual briefing meetings with tenderers before or after the release of the Invitation to Tender (ITT) has been removed. In any case, individual briefing meetings have never been implemented in practice before releasing an ITT or during the ITT process. In the updated clause, a Tenderers' conference is foreseen to be held either before or soon after the release of an ITT, to which all bidders are invited to attend via EUMITS, with the disclosed information being accessible simultaneously to all interested bidders.

Recent Procurement Updates (III)

Pre-TEB process and ITT release

- Declarations of confidentiality and no conflict of interest to be signed by all staff and consultants being involved in the procurement process were introduced as a reminder of the confidentiality and no conflict of interest obligations laid out in the EUMETSAT procurement procedures. This is one important element in implementing EUMETSAT's anti-fraud policy.
- Publication of evaluation weightings in Invitation to Tender for procurements subject to Council approval, in order to enhance transparency to bidders.
- Explicit provision that clarifications to Invitations to Tender shall be published simultaneously to all bidders via EUMITS. This has always been done in practice.

Recent Procurement Updates (IV)

TEB process

- Explicit provision that the individual markings shall be recorded in an evaluation grid contained in the TEB Report. This has always been done in practice.
- Tender negotiation and re-evaluation: Exceptional case, when the marking among the bidders is so close that the selection of a clear winner on the basis of best value for money is not possible to be concluded by the TEB. The numerical translation of adjective marking becomes mandatory in such a case to demonstrate the above irrespective of the value of the procurement (even when the procurement value is below the Council approval threshold). Parallel negotiation issues shall be specified in the TEB Report.
- Ex-post publication of contract award data.

Recent Procurement Updates (V)


Following contract award:

- Ex-post publication of contract award data
- A new article has been introduced in the EUMETSAT standard contracts to regulate EUMETSAT's cancellation right in case of breach of EUMETSAT anti-fraud policy.

Recent Procurement Updates (VI)

- At the occasion of the Copernicus first procurement action for consultancy services to support the operations, the engineering and the science as part of the Copernicus Sentinel-3 routine operations, the Frame Contract procedure was introduced in the EUMETSAT procurement procedures.
- A Frame Contract is entered into after open competition to establish the characteristics of a performance framework arrangement for a range of goods, supplies, services or works, including the daily rates/unit price, governing subsequent Orders for specific goods, supplies, services or works awarded under the frame contract during a given period (maximum four (4) years) following (i) an RfQ if the frame contract has been entered into with a single contractor, and (ii) Calls for Offer if the frame contract has been entered into with several contractors.

EUMITS - The gateway to EUMETSAT's ITT's



MONITORING WEATHER AND CLIMATE FROM SPACE

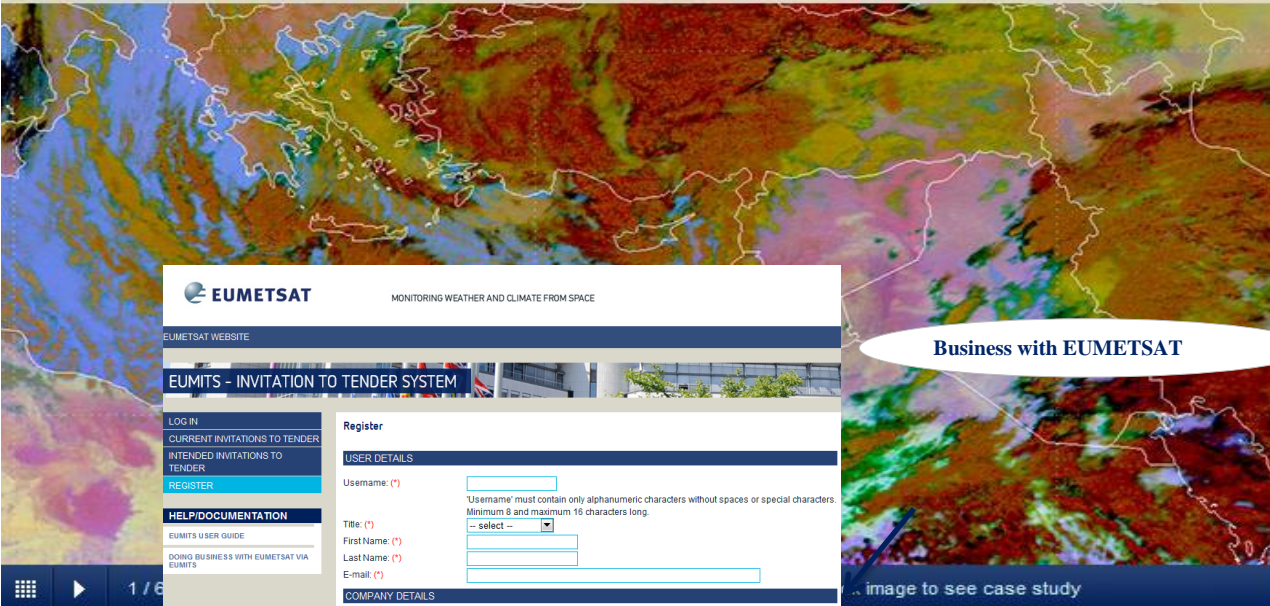
REGISTER/SIGN IN

SEARCH


HOMEIMAGESABOUT USSATELLITESDATA NEWS

QUICK LINKS

WELCOME TO EUMETSAT



Business with EUMETSAT



MONITORING WEATHER AND CLIMATE FROM SPACE

EUMETSAT WEBSITE

EUMITS - INVITATION TO TENDER SYSTEM

LOG IN
CURRENT INVITATIONS TO TENDER
INTENDED INVITATIONS TO TENDER
REGISTER

HELP/DOCUMENTATION
EUMETSAT USER GUIDE
DOING BUSINESS WITH EUMETSAT VIA EUMITS

Register

USER DETAILS

Username (*)

Title (*)

First Name (*)

Last Name (*)

E-mail (*)

COMPANY DETAILS

Individual (*)

Company Name (*)

Specialisations (*)

EUMETSAT FOR:

EVERYONE

ACCESS OUR DATA

SEARCH OUR PRODUCTS

BROWSE OUR DOCUMENTS

VIEW TRAINING

MONITORING CLIMATE

SAFS

BASIC DOCUMENTS

BUSINESS WITH EUMETSAT

PRESS AND MEDIA

JOB SEEKERS

METEOALARM - WEATHER WARNINGS IN EUROPE

MINECRAFT COMPETITION
BUILD A SATELLITE AND WIN GREAT PRIZES!

TECHNOLOGICAL SATELLITE CONFERENCE 2015


TOULOUSE, FRANCE
21 - 25 SEPTEMBER 2015

EUMETSAT


EUMETCAST EUROPE
DVB-S2 BASIC SERVICE NOW OPERATIONAL

How to bid for EUMETSAT's ITTs

Creation of account (I)

MONITORING WEATHER AND CLIMATE FROM SPACEEUMITS - Invitation to Tender System

EUMETSAT WEBSITE



EUMITS - INVITATION TO TENDER SYSTEM

LOG IN

CURRENT INVITATIONS TO TENDER

INTENDED INVITATIONS TO TENDER

REGISTER

HELP/DOCUMENTATION

EUMITS USER GUIDE

DOING BUSINESS WITH EUMETSAT VIA EUMITS

Register

USER DETAILS

Username: (*)

'Username' must contain only alphanumeric characters without spaces or special characters. Minimum 8 and maximum 16 characters long.

Title: (*)

-- select --

First Name: (*)

Last Name: (*)

E-mail: (*)

COMPANY DETAILS

Individual: (*)

☐ Yes ☒ No

Company Name: (*)

Specialisations: (*)

Company is mandatory in conjunction with 'Individual' equals No.

-- other --

Consultancy Support

Data Processing

Flight Dynamics

Hardware

Image Processing Algorithms

Maintenance

Meteorological Studies

Project Control Management

Quality Assurance

Remote Sensing

Satellite Communications

Satellite Operations

Simulation

Software

Systems Engineering

Please use the CTRL key to select more than one specialisation.

How to bid for EUMETSAT's ITTs

Creation of account (II)

ADDRESS DETAILS

Address: (*)

Post Code: (*)

City: (*)

Country: (*)

-- select --

Phone No.: (*)

e.g. +49 (0) 6151 807 7

Fax No.:

e.g. +49 (0) 6151 807 555

Web Site:

E-MAIL NOTIFICATIONS

E-mail Notifications:

☒ Upon Release of New ITT

☒ Upon Closure of ITT

☒ Upon Registration & De-registration of Intention to Bid

☒ Upon Question & Answer

☒ Upon Extension of ITT Closing Date

☒ Upon Release of Prerelease/Additional Information

SUBMIT

Fields marked with (*) are mandatory.

You will see a section called “E-mail Notifications”. In this section, e-mail notifications can be requested, e.g. upon release or closure of ITT, or in case of new questions & answers posted on EUMITS (for further details on this service, please see the EUMITS User Guide).

How to bid for EUMETSAT's ITTs

Creation of account (III)

Once the account details have been confirmed by selecting the “Submit” button, your account details will be sent to you and you will have full access to the EUMITS system including access to all of EUMETSAT's open and intended ITTs. You will also have the opportunity to post tender related questions on EUMITS and to provide online applications in response to EUMETSAT's open consultancy positions (if this is indicated in the cover letter of the relevant ITT).

Current ITTs

Current Invitations to Tender

 [Subscribe RSS](#)

ITT No.	Title	Opening Date	Closing Date	
11/001	DEMO ITT for Online Applications: Consultancy Support	10 Dec 2010	31 Dec 2015 00:00	E
14/114	Hosting of SAP Systems	02 Mar 2015	27 Apr 2015 15:00	
15/210223	User Support Analyst	03 Mar 2015	23 Apr 2015 15:00	E
15/210022	MCA Software and System Engineering Service	27 Feb 2015	13 Apr 2015 15:00	
15/210050	Consultancy Support on Data Processing Systems and Applications	02 Mar 2015	13 Apr 2015 15:00	
15/210162	Consultancy support for the MTG Africa Preparation Study (MAPS)	16 Feb 2015	09 Apr 2015 15:00	E
15/210020	Supporting Applications Software Maintenance and Evolution	28 Jan 2015	07 Apr 2015 15:00	E
14/113	Library Journals Subscriptions	03 Feb 2015	07 Apr 2015 15:00	
15/210052	Consultancy Support - Storage Systems Engineer	17 Feb 2015	07 Apr 2015 15:00	
15/210105	Study on mitigating the impact of the loss of solar visibility on GOME-2 reflectance data quality after the end of the Metop-A orbit inclination maintenance	06 Feb 2015	06 Apr 2015 15:00	E
15/210062	System Operations Engineering Support (Mission Performance Team)	17 Feb 2015	30 Mar 2015 15:00	
14/115	Consultancy Support for EPS-SG End-to-End Instrument Processing Chains - System Architect	16 Feb 2015	30 Mar 2015 15:00	
14/116	Consultancy Support for EPS-SG End-to-End Instrument Processing Chains - Performance Engineer	16 Feb 2015	30 Mar 2015 15:00	
15/117	Rental of Modular Office Building - Vermietung von Bürocontainern (Re-issue of ITT 14/105)	29 Jan 2015	25 Mar 2015 15:00	E

ITT Details

ITT Details

[General Info](#) | [Specific Docs](#) | [General Docs](#) | [Additional Info](#) | [Questions](#) | [Intention To Bid](#)

GENERAL INFORMATION

ITT No.: 15/210052
Title: Consultancy Support - Storage Systems Engineer
Summary: Please see specific document section of this ITT on EUMITS.
Contracts Officer: Christopher Green
Opening Date: 17 Feb 2015
Closing Date: 07 Apr 2015 15:00

[General Info](#) | [Specific Docs](#) | [General Docs](#) | [Additional Info](#) | [Questions](#) | [Intention To Bid](#)

SPECIFIC DOCUMENTS

	ITT 15_210052 - cover letter	30 KB
	SOW for a Storage System Engineer	112 KB
	ITT 14_210052 - STC	89 KB
	ITT 15_210052 - Draft Contract	20 KB
	ITT15210052_ZIP_S	234 KB

[General Info](#) | [Specific Docs](#) | [General Docs](#) | [Additional Info](#) | [Questions](#) | [Intention To Bid](#)

GENERAL DOCUMENTS

	General Conditions of Contract (current)	695 KB
	General Conditions of Tender (Current)	458 KB
	VAT Exemption Form (current)	93 KB
	Confidentiality Undertaking	28 KB
	Safety and Security Manual	90 KB
	compliance statement - safety and security	49 KB
	Volume 7, Section 14 - Anti-Fraud Policy	37 KB
	ITT15210052_ZIP_G	1188 KB

[General Info](#) | [Specific Docs](#) | [General Docs](#) | [Additional Info](#) | [Questions](#) | [Intention To Bid](#)

ADDITIONAL INFORMATION

No information provided.

[General Info](#) | [Specific Docs](#) | [General Docs](#) | [Additional Info](#) | [Questions](#) | [Intention To Bid](#)

QUESTIONS AND ANSWERS

Deadline for Questions: 24 Mar 2015
No questions have been raised for this ITT.

[General Info](#) | [Specific Docs](#) | [General Docs](#) | [Additional Info](#) | [Questions](#) | [Intention To Bid](#)

INTENTION TO BID

Standard EUMETSAT consultancy positions consist of a Cover Letter, a Draft Contract, Special Tender Conditions and one or more Statement(s) of Work.

These documents can be found in the "Specific Documents" section of the relevant ITT.

Further, general documents, which apply to the ITT are listed in the "General Documents" section of the relevant ITT.

Specific Documents (examples)

All Potential Bidders

Subject: **EUMETSAT INVITATION TO TENDER**
Engineering services in the area of Ground Stations

Draft contract ITT 14/200747

Dear Sir/Madam,

EUMETSAT invites competitive tenders for the above:

All applicable documents are listed under Specific Documents

Clicking on the hyperlink "Register Intention to Bid" administrator that you intend to bid for this ITT.

Any questions concerning this ITT should be addressed to "Question", noting that each question should be submitted by 15 October 2014. All relevant questions and answers will be published on the EUMETSAT website.

Your offer and all supporting documents must reach Sandrine Foster at the following address no later than 15 October 2014:

EUMETSAT
Contracts Division
Sandrine Foster (ITT No. 14/200747)
Eumetsat-Allee 1
64295 Darmstadt
Germany

Tenderers shall provide 1 original and 5 paper copies

Issued on 1 December 2014 by the authority of:

Eleni Katsampani
Head of Contracts

CONTRACT EUM/COS/DOC/09

Between

The European Organisation for the
Exploitation of Meteorological Satellites
(EUMETSAT)
Eumetsat-Allee 1
D-64295 Darmstadt
Federal Republic of Germany

represented by

and

<Company>

represented by
(hereafter called "the Contractor")

the following has been agreed:

Article 1

Subject, Applicable Documents

1. This contract sets up the framework for the Contractor's work with respect to Engineering services in the area of Ground Stations.
2. The Contractor shall execute the work to be performed in accordance with the documents listed in order of precedence in case of conflict:
 - This contract
 - EUMETSAT General Conditions of Contract (EUM/COS/DOC/09)
 - EUMETSAT Statement of Work EUM/TSS/SOW/14/780228 dated 2014 (Annex II)
 - Each work package released.
 - EUMETSAT anti-fraud policy EUM/LAD/DU/14/750905 v1.13 M
 - Safety and Security Manual ref. EUM/GES/MAN/03/0539v2 dated 2014
 - The Contractor's proposal ref. <...> not annexed hereto, but known and an integral part of this contract.



EUMETSAT
V1, 30 October 2014
ITT 14_200747 - STC

SPECIAL TENDER CONDITIONS Engineering services in the area of Ground Stations



Contents of the Proposal

1. Introduction

The following special conditions apply complementarily to EUMETSAT's Tender. In case of conflict between the General Conditions of Tender and the Special Conditions (STC), the latter shall prevail.

The activities are expected to start in April 2015 for a duration of 2 years, extend the activities for a further period of one year shall form part of the offer.

The offer shall be written in English and shall be presented in 2 separate parts:

- Part one – technical/managerial proposal
- Part two – financial/contractual proposal.

Bidders' attention is drawn to the requirement in the General Conditions of Contract that the Financial and Contract Proposal separately from the Management Proposal. This requirement applies to both paper and electronic proposals. No financial information shall be stated in the technical/managerial proposal. The Technical and Management Proposal shall be submitted as separate documents. The Technical and Management Proposal shall be submitted as separate documents. The Technical and Management Proposal shall be submitted as separate documents.

2. General Information

The major purpose of this ITT is to provide support in the area of Ground Stations.

For the Bidder's information only, the estimation of future potential support for the first year is presented in Appendix A of the SoW. A similar volume of activities each subsequent year of the contract duration including option. The effort is estimated of a maximum of 0.35 man per year for the antenna service pack of 0.25 man per year for the Base band and software systems service pack of 0.05 man per year.

The Bidder is invited to note the already identified WP that is part of the firm performed (not optional) (see Appendix C of the Statement of Work). It has once the Bidder is selected for the contract, the procedure to approve the WP described in the SoW section 2.1.

Statement of Work for the provision of engineering services in the area of Ground Stations

Doc.No. : EUM/TSS/SOW/14/780228
Issue : v1B
Date : 26 November 2014

EUMETSAT
EUMETSAT Allee 1, D-64295 Darmstadt, Germany
Tel: +49 6151 807-7
Fax: +49 6151 807-555
http://www.eumetsat.int

Intended ITTs

Intended Invitations to Tender

 [Subscribe RSS](#)

ITT No.	Title	Opening Date
14112	Communications Link Service between Darmstadt and Usingen	1st Quarter 2015
13207926	Satellite Simulator for MSG (MSGSIM)	1st Quarter 2015
15210190	IASI and GOME Engineering Support	1st Quarter 2015
15210281	LEO Division QA Consultancy Support	1st Quarter 2015
13207650	Configuration Management Tool Support	1st Quarter 2015
14208381	Corporate ICT Strategy and Roadmap Support	1st Quarter 2015
15210087	Cisco Switches	1st Quarter 2015
15210043	Satellite Platform Operations Engineering Support MTP SW	1st Quarter 2015
15210265	Satellite Payload Operations Engineering Support	1st Quarter 2015
15210276	Satellite Platform Operations Engineering Support	1st Quarter 2015
15118	Permanent non-exclusive Supplier for HP Hardware, Software, Consumables and COTS Software	1st Quarter 2015

How to bid for EUMETSAT's ITTs

Online applications (I)

For consultancy ITTs, which have been activated for online bidding EUMETSAT encourages industry to make use of the online application functionality.

ONLINE APPLICATION

If you want to apply online for this ITT please submit your online application.


▶ APPLY ONLINE

How to bid for EUMETSAT's ITTs

Online applications (II)

Online Application for Consultancy Position

ITT GENERAL INFORMATION

ITT No.: 11/001
Title: DEMO ITT for Online Applications: Consultancy Support
Opening Date: 10 Dec 2010
Closing Date: 28 Dec 2010 12:00
Extended Date: 31 Dec 2015 00:00 






CONTACT DETAILS

Username: Weuster
E-mail: claudia.weuster@googlemail.com

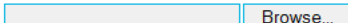
Company Name: EUMETSAT
Contact Person: Ms. Claudia Guemrah
Address: Eumetsat-Allee 1
Darmstadt
Post Code: 64295
City: Darmstadt
Country: Germany

Phone No.: +49 6151 807 820
Fax No.: +49 6151 807 829

KEY PERSON DETAILS

Title: 
First Name: (*) 
Last Name: (*) 
Date of Birth:  DD/MM/YYYY
Earliest Possible Start Date: (*) 

COVER LETTER AND CURRICULUM VITAE

Cover Letter: (*) The maximum file size for Cover Letter and CV is 1 MB.



Curriculum Vitae: (*) The Curriculum Vitae (CV) is mandatory. We encourage you to use Europass compliant CVs in XML format. Europass CV XML files will be created and maintained outside EUMETSAT with external tools. Please find further information about Europass CV by following the links:


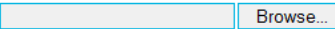
















[Introduction to Europass](#)
[Create your Europass CV](#)
[Update your Europass CV](#)
[Europass CV Examples](#)

Please note that the limitation to 3 pages recommended by Europass, is not mandatory.

ADDITIONAL DOCUMENTS


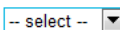
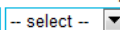


Optionally up to 6 additional documents e.g. work examples can be uploaded. The maximum file size of each document is 5 MB. Please enter a document title, browse for the file you want to add. Click the Delete icon  to remove a document that is already uploaded.

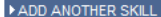
Document Title	Additional Document	
		
		
		
		
		
		

SKILLS

Please complete mandatory skills and optionally add more skills.

In case you want to add up to 30 skills please click the Add Another Skill link.




Skill (*)	Experience (*)	Proficiency (*)	Last Time Used (*) MM/YYYY	Comment
				



RATES



Rates (EUR): (*)

Decimal delimiter is .(dot), e.g. 1234.50 equals 1234 EUR and 50 Cents.

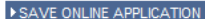


Daily Rate/€ (*)
Initial Contract (1) 1 year (*) 
Initial Contract (2) 1 year (*) 
Option 1 (1) 1 year (*) 

TERMS AND CONDITIONS

Terms and Conditions: (*)

 [EUMETSAT General Conditions of Contract](#)
 [EUMETSAT General Conditions of Tender](#)

- ☐ 1a) I hereby accept the EUMETSAT terms and conditions.
☐ 1b) I hereby accept the EUMETSAT terms and conditions, except for the following items also documented in the cover letter.
☐ 2) I hereby confirm the information provided is true, complete and correct.

How to bid for EUMETSAT's ITTs

Online applications (III)

After submission of all information and upon selection of “Save online application”, your application is forwarded to EUMETSAT and will be opened and evaluated after expiration of the deadline.

EUMETSAT is providing feedback to industry as soon as possible. However, the internal processes might take a month or longer due to EUMETSAT's approval steps and other factors.

Consultancies ITTs – Special Tender conditions

- Pre-requisite to bid for full time consultancies ITTs for which the work shall be carried out on site the EUMETSAT facilities, is the Arbeitnehmerüberlassungsgenehmigung (AüG) certificate granted by the German labour authorities (Bundesagentur für Arbeit, Tel: +49 911 12031010).
- This requirement does not apply to part-time consultancy position ITTs where distribution of tasks on site and off-site is foreseen.

Example of Special Tender Conditions for all other ITTs (not consultancies)

- One offer sealed in two (2) separate parts:
 - Technical/Management proposal
 - Financial/Contractual proposal

Example of Special Tender Conditions

- Indicative contents of technical/management proposal:
 - Statement and table of compliance to the SoW and specifications
 - Deliverable Items List
 - Risk analysis/Risk management
 - Work Breakdown Structure
 - Detailed Work Package descriptions
 - Procurement approach for hardware/software
 - Detailed planning of activities
 - ISO 9001:2008 certification or equivalent
 - Experience and industrial team (sub-contractors and major suppliers)
 - Key personnel and CVs
 - Judicial and financial status
 - Validity of the offer

Example of Special Tender Conditions

Indicative contents of financial/contractual proposal:

- (Firm) Fixed Price or (Firm) Fixed Daily Fee depending on the nature of the activity
- Please use the forms in attachment F and G of the General Conditions of tender for pricing/costing
- Payment plan
- Price break-down per (Sub-)contractor, per Work Package, per Deliverable Item, per Phase (if any)
- Statement and table of compliance to the draft Contract and General Conditions of Contract

EUMITS – Who to contact in case of technical questions

Should you have any technical questions or should you experience any problems with EUMITS, please contact

eumits@eumetsat.int